

How does  
ERP  
in Public  
Cloud  
version will  
make you a  
better  
ISD



Applium



# a SaaS-based solution transforms daily CIO



For many years now, successful companies have been choosing to use software to manage their activities.

Initially offered in "On Premise" mode, i.e. installed and administered on customer-managed infrastructures, software publishers have been offering SaaS (Software as a ) versions for some years now.

This new generation of cloud ERP solutions, of which SAP is one of the world leaders, is transforming the CIO's day-to-day work. From an initially technical role, the CIO is now involved in the company's strategy, the performance of its business lines and the development of its business processes and information system security...

More and more organizations are including CIOs on their management committees.

# 1 Secure and guarantee availability of company data



According to the Club des Experts de la Sécurité de l'Information et du Numérique (Cesin)<sup>1</sup>, nearly one in two French companies suffered at least one successful cyber attack in 2022.

In its Panorama de la cybermenace 2022<sup>(2)</sup> (Cyberthreat Panorama 2022), the French national agency for information systems security (Anssi) confirms a particularly high level of risk, with an improvement in the capabilities of malicious actors.

In an increasingly uncertain global environment, guaranteeing IS security requires ever greater investment: constant technology watch, recruitment of specific and rare skills, secure infrastructures, network equipment, software... Only very large companies have the resources needed to secure their IS to the required level.

**In SaaS mode, all these aspects are delegated.**

With SAP S/4HANA Cloud public edition, company data is stored on external infrastructures managed and secured by SAP, which invests in significant technical and human resources to ensure both cybersecurity (against the risks of intrusion and data theft) and the "physical" security of customer data.

System availability is guaranteed by SAP, which pledges a minimum rate of 99.7%.

This level of security and availability is all the more important as the ERP centralizes all the company's data. The integration of SAP S/4HANA Cloud public edition with any other internal or external application, cloud or on-premise, is ensured by the SAP Integration Suite integration platform and the provision of standard APIs, facilitating connection with thousands of market applications.

Visit **APPLIUM**  
& **SAP S/4HANA**  
**Cloud public edition**

Some managers are understandably reluctant to store their strategic data outside the company.

With SAP S/4HANA, the contract is clear:

- Customers remain the sole owners of their data.
- SAP servers are located in Europe (and more specifically in Germany), and are therefore not subject to less protective regulations (such as the Patriot Act or the Cloud Act, in the case of an American service provider and/or servers located in the USA).
- Users benefit from service level agreements (SLAs) and availability commitments.

<sup>1</sup> 8th edition of the CESIN annual barometer

<sup>2</sup> Cyber threat panorama 2022



# Accompagnez et sécurisez les projets de l'entreprise grâce à la standardisation et à la méthode SAP ACTIVATE



Any company wishing to deploy an effective growth strategy, whether external or internal, needs a core tool and a "Core Model" solution to harmonize processes and support users' change management.

With SAP's cloud ERP, the company benefits from two major advantages to support and secure the deployment of new processes and the integration of new business sites:

standardized processes and a tried-and-tested implementation method, guaranteeing the consistency and performance of the IS.

What's more, by choosing a SaaS solution, the IT Department can support all the company's development projects: the roll-out of a new site can be carried out quickly and easily, with all employees always sharing the same, single source of information.

The high degree of standardization of the SAP S/4HANA Cloud solution does not prevent it from being customized, thanks to the extensibility possibilities offered by SAP directly within the ERP. And for customers who want to go even further, more advanced customization is possible through the SAP Business Technology Platform and its numerous services available in the cloud.

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## APPLIUM & SAP S/4HANA Cloud public edition


SAP's Activate method process adoption standards and secure project schedules and budgets. It breaks down into 6 Phases. Each Phase contains clearly defined activities and deliverables. The entry and exit criteria for each phase are formalized and controlled, enabling us to apply a strict Quality standard to the project.

Activate also provides accelerators, tools and pre-defined implementation best practices (SAP Best Practices), including standardized, pre-configured, integrated and ready-to-use business processes.

The S/4HANA Cloud public edition offer is based on SAP Best Practices, not only the initial implementation, but also for any changes required by the business (opening of a subsidiary, acquisition of a company, launch of a new product, etc.).

Applium consultants and project managers are trained and certified on SAP Activate.





Gérez le  
budget SI  
mieux que  
jamais

Choosing a SaaS solution eliminates the need to invest in infrastructure and software licenses. The result is a real change in the way the IS budget is approached:

**expenditure** that was previously capital expenditure (Capex), with fixed assets depreciated over several years, **becomes operational** expenditure (Opex).

This choice, which has already been made for various activities outside the company's core business

(for example, leasing a fleet of vehicles rather than buying and maintaining them in-house), offers the IT department a number of advantages:

- **Greater flexibility** and responsiveness for example, when a new site needs to be deployed.
- **Closer monitoring** of needs, in the service of continuous improvement of processes, to "have room for improvement".
- **A reduction in fixed assets.**
- **Known costs, with no surprises**, including hosting, maintenance, updates... but also operating costs, which today are rising with electricity prices when it comes to powering an air-conditioned computer room and its servers.

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**APPLIUM & SAP  
S/4HANA**

**Cloud public edition**

With S/4HANA Public Edition, you choose an "all-inclusive" service that includes a fixed price. SAP commits to this... and assumes any increases in IS hosting and administration costs ↓

With tax-compliant localizations in over 50 countries and 32 languages available as standard, there are no nasty surprises for your international development projects either ↓

And with Applium, projects with a strong, detailed commitment to results. With 7 offices in France (Paris, Lyon, Bordeaux, Marseille, Strasbourg, Montpellier and Rennes) and Portugal, Applium consultants regularly work all over the world.

# No obsolescence: a solution always up to date!



Updating on-premise software is an onerous operation for both the IS and users, and one that is rarely carried out. Users are less and less available to carry out heavy and complex migration projects.

As a result, many business software applications used in companies today have an obsolete technical base that restricts access to innovation and new technologies.

Over time, without regular adaptations and updates, the solutions implemented end up moving further and further away from business needs.

With SaaS software like SAP S/4HANA Cloud public edition, you're always up to date **Regular updates** bring **new features** and adaptations to ensure **regulatory compliance** of enterprise operations. They are also an opportunity to offer users the new operating modes expected in terms of **ergonomics** or the integration of new technologies.

SAP manages the roll-out of fixes and upgrades according to a pre-established schedule, so there are no surprises.

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## APPLIUM & SAP S/4HANA

### Cloud public edition

Applium consultants, regularly trained in the solution's new features and technologies, you prepare for their arrival and deploy them throughout your company, in line with your needs.

As part of our TMA contracts, customers can call on Applium's teams to provide support during version upgrades: analysis and presentation of new features in the customer's context, implementation of selected new functions, non-regression testing...



# Put the best of technology at your users' disposal



Diversity is a source of wealth for the company: IS must support its development, by adapting to the specific needs of each individual.

SAP S/4HANA Cloud public edition, a modern ERP accessible online, takes up this challenge:

- By simplifying use in all contexts, thanks to multi-terminal compatibility (PC, tablet, smart phone, connected watch, etc.), which means it can be adapted to all types of use: people with disabilities, use in the field or on the move, etc.
- By making teleworking deployment simple and secure, the company can assign specific access rights to each user, and guarantee secure access to data and functions.

The solution is also an opportunity to offer users the new operating modes they expect, whether in terms of **ergonomics**, **efficiency** or the in- tégration of **new technologies** (e.g. robotized process automation).

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## APPLIUM & SAP S/4HANA Cloud public edition

### ERP integrated with your collaborative tools

Choosing an ERP simplifies teleworking. With S/4HANA public edition, Applium invites you to go a step further: SAP's SaaS ERP integrates with the collaborative solutions by the company (Microsoft Office 365, Google Workspace...) to simplify remote working for employees.

Applium's key objective is to put people back at the heart of every project. That's why we help you make the most of the functional and technical innovations in SAP S/4HANA Cloud public edition, to simplify the day-to-day life of every user, enabling them to concentrate on their core business.

### A modern, intuitive interface

Generation Z is entering the world of work: hyper-connected employees, born with smartphones and digital technologies... and demanding when it comes to ergonomics. With its clear, intuitive modern interface, polished user experience and multi-terminal accessibility (PC, tablet, smartphone), S/4HANA Cloud public edition has everything to win them over.

# S/4HANA Cloud public edition, the power of SAP, the simplicity of SaaS

With S/4HANA Public Edition, SAP - the leading provider of integrated management solutions - is bringing its 50 years of expertise and the very best in technology to businesses. of all sizes, with the ease of deployment and maintenance of a SaaS solution. Real-time, automation, scalability, integration with your own services... A true concentrate of innovation, S/4HANA Public Edition brings you into the world of modern ERP and your business. "Intelligent" for controlled costs and with a high level of safety and availability.

## Applium, your partner in success

When you choose SAP, you choose the world leader in management solutions, recognized for the robustness, reliability and functional richness of its solutions. But the strength of SAP's offering also lies in the fact that it is backed by the most extensive network of partners on the market. The company benefits from both SAP experience - with ready-to-use use cases based on "Best Practices" in the S/4HANA public edition - and the support of over 150 partners in France and thousands of experienced consultants.

At Applium, **more than 130 consultants** are on hand to help customers with their projects. **SAP experts, our consultants also former users from the business world. Former management controllers, CFOs or logistics experts, they understand your challenges and expectations, the importance of respecting costs and deadlines, and are committed to genuine approach of support and advice.**

Relying on the proven SAP Activate method, they lead projects from start to finish, from the initial exploration to the operational launch of the solution, including all phases of the project: parameterization, data transfer, development, and change management... They will then remain at your side, to accompany the company's evolutions, so that the solution is always aligned with your needs.

## Contact us wherever you are...

Paris, Lyon, Bordeaux, Rennes,  
Montpellier, Strasbourg, Lisbon,  
Brest and more...

[S4Cloud@applium.fr](mailto:S4Cloud@applium.fr)

[applium.fr](http://applium.fr)

